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This proposed FY18 budget was submitted by the Executive Board Finance Committee and approved by the Executive Board at their April 20, 2017 meeting. It supports projected FY18 strategic initiatives. It reflects ongoing flat funding since 2010 and is a <u>3.47% decrease</u> from the FY17 budget (\$2,166,196). The decrease reflects cost savings in some office expenses and small but targeted cuts in the legal, health, evaluation and consulting service lines.

			Budget
<u>REVI</u>	ENUES		-
1.	A. B.	ED REVENUES Network Allocation Fees from Workshops Investment Income Subtotal Revenues:	\$1,840,000 \$12,000 \$4,500 \$1,856,500
2.	CARRYFOR A.		\$455,000
тоти		ES	<u>\$2,311,500</u>
EXPE	ENDITURES		
3.	Consultatio Project Dev	<b>by Staff:</b> Continuing Education and Delivery Management, Direct n to Members, Discount Offers, Office & Budget Management, velopment & Implementation, Social Media, Strategic Plan Imple	
з.	Provided b Consultatio Project Dev and Websit A.	<b>by Staff:</b> Continuing Education and Delivery Management, Direct n to Members, Discount Offers, Office & Budget Management,	mentation, \$782,48
-	Provided b Consultatio Project Dev and Websit A.	by Staff: Continuing Education and Delivery Management, Direct n to Members, Discount Offers, Office & Budget Management, velopment & Implementation, Social Media, Strategic Plan Imple te Management Personnel Costs – Wages and Benefits Office Costs	
-	Provided b Consultatio Project Dev and Websit A. B. AL OPERATI SERVICES A. B. C. D. E. F.	by Staff: Continuing Education and Delivery Management, Direct in to Members, Discount Offers, Office & Budget Management, velopment & Implementation, Social Media, Strategic Plan Imple te Management Personnel Costs – Wages and Benefits Office Costs	mentation, \$782,48 \$152,76 <b>\$935,24</b> \$5,00 \$9,00 \$111,00 \$5,67 \$5,00 \$940,00 - \$80,00 aborations I Health

## TOTAL EXPENDITURES

\$2,090,921